

STANTON CHASE

I N T E R N A T I O N A L

Executive Search Consultants

Executive Vice President and Chief Financial Officer

[FINNING INTERNATIONAL INC.]

VANCOUVER, BC



The ideal candidate is a broad-based, strategic, financial executive with solid business and financial acumen who clearly understands how technology can enable a large, international business.

BUSINESS DESCRIPTION

Present in 6 countries and employing 13,000 people, Finning is the largest Caterpillar dealer in the world.

Finning provides customized equipment solutions to such high-growth industries as mining, construction and energy through the sale, rental and financing of products that bear the Caterpillar brand, the world's largest and best known heavy equipment manufacturer.

Headquartered in Vancouver, British Columbia [Canada], Finning includes 5 business units in Canada, South America and the UK. A publicly traded corporation listed on the Toronto Stock Exchange, Finning saw its revenues increase 17% to \$5.7 billion in 2007.

Following the appointment in May 2008 of previous company EVP and CFO, Douglas Whitehead as Finning's new President and CEO, the company is now searching for a well-traveled, socially and politically sensitive global executive to fill the CFO position.

ABOUT THE JOB

The CFO's mandate is to provide strategic and management leadership to the international finance teams.

Working closely with the executive team and the Board of Directors, the CFO will enhance the organization's performance and value in the analysis, planning and execution related to existing and potential business activities and strategies.

ABOUT YOU

The successful candidate is a key member of the executive team with a track record of success in leading value creation, public market financing and reporting activities for a large, multinational, growth-oriented public corporation.

Key experience criteria include:

- A demonstrated ability to work with the international finance community to develop contemporary financing options that support global acquisitions and expansion;
- A solid record effectively managing international tax, corporate structures and infrastructure, and assessing international risk.

- A demonstrated ability to relate to operational issues gained through years in the field, working closely with local executive teams on financial, operational and strategic issues.
- A record of leading major information technology initiatives and improving business processes and systems, including a major ERP implementation.
- Success providing outstanding leadership, mentorship, and training to both local and geographically dispersed teams.

This person has the cultural sensitivity to work with teams in diverse regions of the world.

The successful candidate can develop strong, trusting relationships across a broad range of geographically-dispersed stakeholders, and knows how to carry out business activities in various cultures. The ideal candidate has enjoyed significant responsibility for business units in Latin America and/or Europe.

You must have the personal characteristics and attributes that blend with Finning's entrepreneurial, sales and marketing culture.

Desirable traits include team orientation, driven to succeed, achievement-oriented, a relationship builder, adaptable, tolerant of ambiguity and stimulated by complexity.

TO EXPLORE THIS OPPORTUNITY, PLEASE CONTACT:

- **Paul K. Herrerias, Managing Director-San Francisco**
- (415) 721-7001 p.herrerias@stantonchase.com

ABOUT US: WHO IS STANTON CHASE?

With 58 offices in 37 countries, Stanton Chase is a top-ten global retained executive-search firm.

Our industry niches include: financial and professional services, non-profit and education, technology, life sciences, and consumer products/wines. The Northern California office of Stanton Chase is locally-owned and managed. Clients benefit from our high-touch local knowledge combined with the firm's global reach. More information can be found at www.stantonchase.com.

STANTON CHASE INTERNATIONAL
50 CALIFORNIA STREET #1500 SAN FRANCISCO, CA 94111
PHONE: 415-721-7001 WEB: WWW.STANTONCHASE.COM